

Worksheet 4: Client Outreach Tracker

Track every outreach contact. Oregon's tech and healthcare markets reward persistent, professional follow-up. Key Portland and statewide targets pre-populated.

Portland Healthcare / Medical

Company / Contact	Phone / Email	Date Contacted	Follow-up Date	Notes / Status
OHSU (Oregon Health & Science University)				
Providence Health & Services				
Legacy Health				
PeaceHealth Southwest				
Adventist Health Portland				
Doernbecher Children's Hospital				

Portland Tech / Corporate

Company / Contact	Phone / Email	Date Contacted	Follow-up Date	Notes / Status
Nike World Headquarters (Beaverton)				
Intel (Hillsboro — Jones Farm/Ronler Acres)				
Adidas North America (Portland)				
Columbia Sportswear (Beaverton)				
Daimler Trucks North America				

Portland Legal / Financial / Government

Company / Contact	Phone / Email	Date Contacted	Follow-up Date	Notes / Status
Multnomah County Courthouse				

Company / Contact	Phone / Email	Date Contacted	Follow-up Date	Notes / Status
US District Court — Portland				
Portland law firms (SW Broadway corridor)				
Oregon state agencies (Salem runs)				

Willamette Valley / Statewide

Company / Contact	Phone / Email	Date Contacted	Follow-up Date	Notes / Status
Salem Hospital / Salem Health				
Samaritan Health Services (Corvallis)				
Oregon State University (Corvallis)				
University of Oregon (Eugene)				
PeaceHealth Sacred Heart (Eugene)				

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