

Worksheet 6: Rate Sheet Fill-In Template

Louisiana rates should reflect hurricane season risk and the higher cost of operating in a coastal environment. Energy and petrochemical clients expect professional documentation on every run.

Business Name: _____

Phone: _____

Email: _____

Service Area: _____

e.g. New Orleans Metro + Baton Rouge + I-10 Corridor

Service Type	Louisiana Market Range	Your Rate
Standard same-day (under 15 mi)	\$55-\$95	
Per mile after 15-mile base	\$1.75-\$2.75/mile	
Rush delivery (1-hour pickup)	\$90-\$160	
Dedicated hourly rate	\$65-\$110/hr	
Medical / specimen transport	\$70-\$125	
Oil & gas / industrial parts run	\$85-\$150	
Legal document / court filing	\$65-\$110	
New Orleans to Baton Rouge (80 mi)	\$165-\$220/run	
New Orleans to Lafayette (135 mi)	\$265-\$340/run	
Baton Rouge to Lake Charles (130 mi)	\$255-\$330/run	
New Orleans to Houston (350 mi)	\$620-\$780/run	
Hurricane season surcharge	10-20% above base (June-Nov)	
After-hours / weekend surcharge	20-30% above base	
Holiday surcharge	50% above base	
Waiting time (after 15 min)	\$1.00-\$1.75/min	

PAYMENT TERMS

- ☐ Net 15 days for recurring clients
- ☐ Net 30 days for large energy and healthcare clients
- ☐ Due on delivery for new clients (first 3 runs)
- ☐ Hurricane season note: discuss delivery protocols with clients before June 1