

Worksheet 6: Rate Sheet Fill-In Template

Georgia rates vary by market — Atlanta commands higher rates than Savannah or Augusta. Film production clients expect rush capability and often pay premium rates for same-day turnarounds.

Business Name: _____

Phone: _____

Email: _____

Service Area: _____

e.g. Atlanta Metro + I-285 Perimeter + Hartsfield Corridor

Service Type	Georgia Market Range	Your Rate
Standard same-day (under 15 mi)	\$55-\$95	
Per mile after 15-mile base	\$1.75-\$2.75/mile	
Rush delivery (1-hour pickup)	\$95-\$165	
Dedicated hourly rate	\$65-\$110/hr	
Medical / specimen transport	\$70-\$125	
Film / production prop / equipment run	\$85-\$150 (rush premium)	
CDC / life sciences run	\$75-\$130	
Legal document / court filing	\$65-\$110	
Atlanta to Savannah (250 mi)	\$460-\$580/run	
Atlanta to Augusta (150 mi)	\$280-\$360/run	
Atlanta to Macon (85 mi)	\$170-\$225/run	
Atlanta to Hartsfield Airport	\$65-\$95/run	
After-hours / weekend surcharge	20-30% above base	
Holiday surcharge	50% above base	
Waiting time (after 15 min)	\$1.00-\$1.75/min	

PAYMENT TERMS

- ☐ Net 15 days for recurring clients
- ☐ Net 30 days for large healthcare and corporate clients
- ☐ Due on delivery for new clients (first 3 runs)
- ☐ Film / production clients: confirm purchase order before run