

Worksheet 4: Client Outreach Tracker

Georgia has four distinct courier markets — Atlanta tech/film/healthcare, Savannah port/logistics, Augusta healthcare/military, and the statewide corridor. Key targets pre-populated.

Atlanta — Healthcare / Life Sciences

Company / Contact	Phone / Email	Date Contacted	Follow-up Date	Notes / Status
Emory University Hospital / Emory Healthcare				
Grady Memorial Hospital				
Piedmont Atlanta Hospital				
Children's Healthcare of Atlanta				
Northside Hospital				
CDC (Centers for Disease Control — Clifton Rd)				

Atlanta — Tech / Corporate

Company / Contact	Phone / Email	Date Contacted	Follow-up Date	Notes / Status
Delta Air Lines HQ (Atlanta)				
Coca-Cola Company HQ				
Home Depot HQ (Atlanta)				
NCR Corporation (Atlanta)				
Georgia-Pacific (Atlanta)				
UPS Corporate HQ (Sandy Springs)				

Atlanta — Film / Entertainment

Company / Contact	Phone / Email	Date Contacted	Follow-up Date	Notes / Status
Pinewood Atlanta Studios (Fayetteville)				
Tyler Perry Studios (Atlanta)				

Company / Contact	Phone / Email	Date Contacted	Follow-up Date	Notes / Status
Eagle Rock Studios (Atlanta)				
Amazon MGM Studios (Atlanta area)				
Netflix Georgia productions				

Savannah / Augusta / Statewide

Company / Contact	Phone / Email	Date Contacted	Follow-up Date	Notes / Status
Port of Savannah (Georgia Ports Authority)				
Gulfstream Aerospace (Savannah)				
Memorial Health (Savannah)				
Augusta University Medical Center				
Doctors Hospital (Augusta)				
Fort Eisenhower (formerly Fort Gordon)				

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