

Worksheet 4: Client Outreach Tracker

Track every outreach contact. Colorado's aerospace, defense, and healthcare markets reward persistent follow-up. Key Front Range targets pre-populated.

Denver — Healthcare / Medical

Company / Contact	Phone / Email	Date Contacted	Follow-up Date	Notes / Status
UCHealth University of Colorado Hospital				
SCL Health / Intermountain (Denver)				
HCA HealthOne (Denver)				
Children's Hospital Colorado (Aurora)				
VA Medical Center Denver				
Denver Health				

Denver / Lakewood — Aerospace / Defense

Company / Contact	Phone / Email	Date Contacted	Follow-up Date	Notes / Status
Lockheed Martin Space (Jefferson County)				
Raytheon Intelligence & Space (Aurora)				
Ball Aerospace (Boulder)				
Northrop Grumman (Aurora)				
L3Harris Technologies				
United Launch Alliance (Centennial)				

Denver Tech Center / Corporate

Company / Contact	Phone / Email	Date Contacted	Follow-up Date	Notes / Status
Charles Schwab (Westlake/Denver)				

Company / Contact	Phone / Email	Date Contacted	Follow-up Date	Notes / Status
DaVita Inc. (Denver HQ)				
Arrow Electronics (Centennial)				
Dish Network (Englewood)				
Centura Health (Centennial)				

Colorado Springs / Boulder / Fort Collins

Company / Contact	Phone / Email	Date Contacted	Follow-up Date	Notes / Status
UCHealth Memorial (Colorado Springs)				
Penrose Hospital (Colorado Springs)				
Peterson Space Force Base / Schriever SFB				
University of Colorado Boulder				
Poudre Valley Hospital (Fort Collins)				

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