

Worksheet 2: Monthly Cost Calculator & Price Floor

Alabama has NO annual report — but does have a \$100 Business Privilege Tax due March 15 every year. Calculate your true monthly costs and price floor below.

Expense Item	Alabama Notes	Your Monthly \$
Commercial Auto Insurance	\$2,000-\$3,800/yr ÷ 12	
General Liability Insurance	\$375-\$700/yr ÷ 12	
Cargo Insurance	\$300-\$600/yr ÷ 12	
Alabama Business Privilege Tax	\$100/yr ÷ 12 = \$8.33/mo — due March 15	\$8.33
Alabama LLC annual report	NONE — no annual report required	\$0
City business license	Varies by city ÷ 12	
Fuel	Miles/month × cost/mile	
Vehicle maintenance / AC service	Budget \$100-\$175/mo (AL summers are brutal on vehicles)	
Phone / data plan	Business line	
Accounting software (Wave)	Free	\$0
Mileage tracker (Stride)	Free	\$0
Tornado season prep reserve	Budget \$25-\$50/mo Mar-Nov	
Other		
TOTAL MONTHLY COSTS:		
Working days/month (avg):	22 days	
Deliveries per day (estimate):		
Total deliveries/month:		
MINIMUM PRICE PER DELIVERY:	Total costs ÷ total deliveries	
ADD profit margin (20-30%):		
YOUR PRICE FLOOR:		