

Worksheet 2: Monthly Cost Calculator & Price Floor

Alaska has NO state income tax and NO state sales tax — a massive advantage. However, operating costs (insurance, fuel, vehicle maintenance) are higher than most states due to Alaska's extreme conditions.

Expense Item	Alaska Notes	Your Monthly \$
Commercial Auto Insurance	\$3,000-\$5,500/yr ÷ 12 (Alaska rates are higher)	
General Liability Insurance	\$450-\$850/yr ÷ 12	
Cargo Insurance	\$350-\$700/yr ÷ 12	
Alaska LLC Annual Report	\$100/yr ÷ 12 = \$8.33/mo — due January 2	\$8.33
Alaska Statewide Business License	\$50/yr ÷ 12 = \$4.17/mo	\$4.17
Anchorage Business License	Varies ÷ 12 (if Anchorage-based)	
Fuel (higher in Alaska)	Miles/month × cost/mile (AK fuel is 20-40% higher)	
Vehicle maintenance / winter prep	Budget \$150-\$250/mo (extreme conditions)	
Arctic-rated battery replacement	Budget annually in Fairbanks, every 2 yrs Anchorage	
Studded snow tires (Sept 15 - May 1)	Amortize cost over season	
Phone / data plan	Business line	
Accounting software (Wave)	Free	\$0
Mileage tracker (Stride)	Free	\$0
Other		
TOTAL MONTHLY COSTS:		
Working days/month (avg):	22 days	
Deliveries per day (estimate):		
Total deliveries/month:		
MINIMUM PRICE PER DELIVERY:	Total costs ÷ total deliveries	
ADD profit margin (20-30%):		
YOUR PRICE FLOOR:		